



State of Arizona  
Department of Education

HNS# 43-2013

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**MEMORANDUM**

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**TO:** Sponsors Participating in the USDA Foods Program

**FROM:** Mary Szafranski, Deputy Associate Superintendent  
Arizona Department of Education, Health and Nutrition Services

Ellen Pimental, Director  
Arizona Department of Education, School Food Programs

**DATE:** July 10, 2013

**SUBJECT:** Hi-Protein (Greek Style) Yogurt Pilot Program for USDA Foods Program Participants

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The Arizona Department of Education (ADE), Health and Nutrition Services (HNS), along with USDA Food and Nutrition Service (FNS) and Farm Service Agency (FSA) is pleased to announce the availability of a hi-protein, non-fat yogurt pilot program for the State of Arizona. USDA is allowing four states to participate in the hi-protein yogurt pilot and the state of Arizona was selected along with three other states: Idaho, New York, and Tennessee. The reason USDA selected these states was because they represent different regions of the country with varying proximity to yogurt manufacturers and will help test distribution through different warehousing models. By December, 2013, USDA will evaluate the cost-effectiveness of its initial procurement to determine next steps for the pilot.

Arizona has developed several criteria so this pilot program can be successful and they are:

- The hi-protein yogurt will be listed as a “Bonus” item, so no sponsor entitlement will be necessary to order this product.
- The hi-protein yogurt will have a 45-day shelf life from date it was manufactured.
- Each Sponsor must be able to incorporate the yogurt into their school breakfast and/or lunch menu within the shelf life period.
- The Allocation ID will be: Yogurt 1 Exp. 09/25, etc.
- The refusal and close dates will be for seven (7) business days.
- All yogurt ordered thru the “Surplus List” must be on sponsor’s next delivery order.
- Product must be maintained at 35° – 42° F. during transportation, storage and service.



- Sponsors will be notified when product has been:
  - (1) Purchased;
  - (2) When a delivery appointment to warehouse has been made; and
  - (3) When product has been allocated to schools.
- At the end of the pilot program please complete the online survey that will be sent to you because your feedback will be important to the success of offering the product.

USDA will be offering this hi-protein yogurt in two pack sizes: 24/4 oz cups per case of single-serving flavors (vanilla, strawberry, and blueberry) and 6/32 oz tubs per case (plain and vanilla).

Below is a list of the product numbers, flavors, sizes and dates that are tentatively schedule:

- 110400 - Blueberry – 24/4 oz cups – Sept 16-18
- 110401 - Strawberry – 24/4 oz cups – Sept 16-18
- 110397 - Plain – 6/32 oz tubs – Oct 14-16
- 110398 - Vanilla – 6/32 oz tubs – Oct 14-16
- 110401 - Strawberry – 24/4 oz cups – Nov 4-6
- 110402 - Vanilla 24/4 oz cups – Nov 4-6

For more information the NSLP Nutritional Fact Sheet can be found under <http://www.fns.usda.gov/fdd/schfacts/> as a Meat/Meat Alternative.

Thank you for your cooperation and participation in this hi-protein yogurt pilot program. If you have questions regarding this memorandum, please contact Linda Souza-Thompson at (602)542-8721 or at [linda.souza-thompson@azed.gov](mailto:linda.souza-thompson@azed.gov).

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