



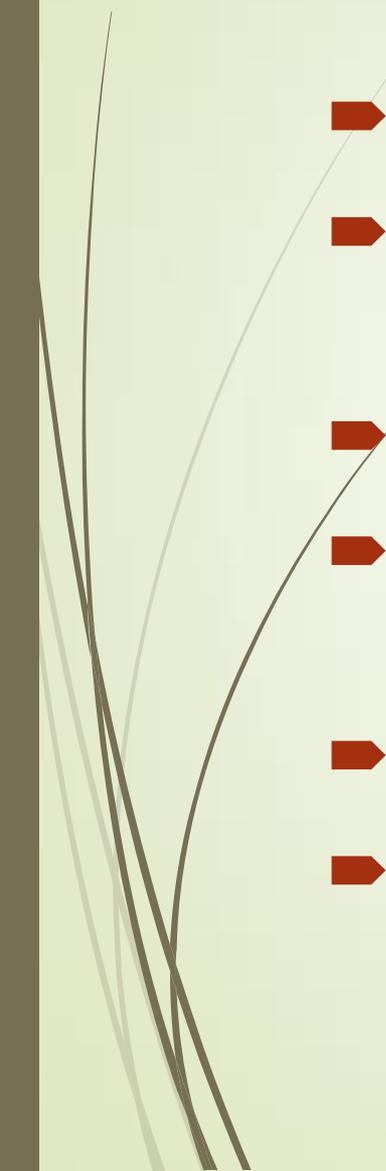
Engaging Partners in Strategic Alliances for Greater Student Achievement







Who am I?

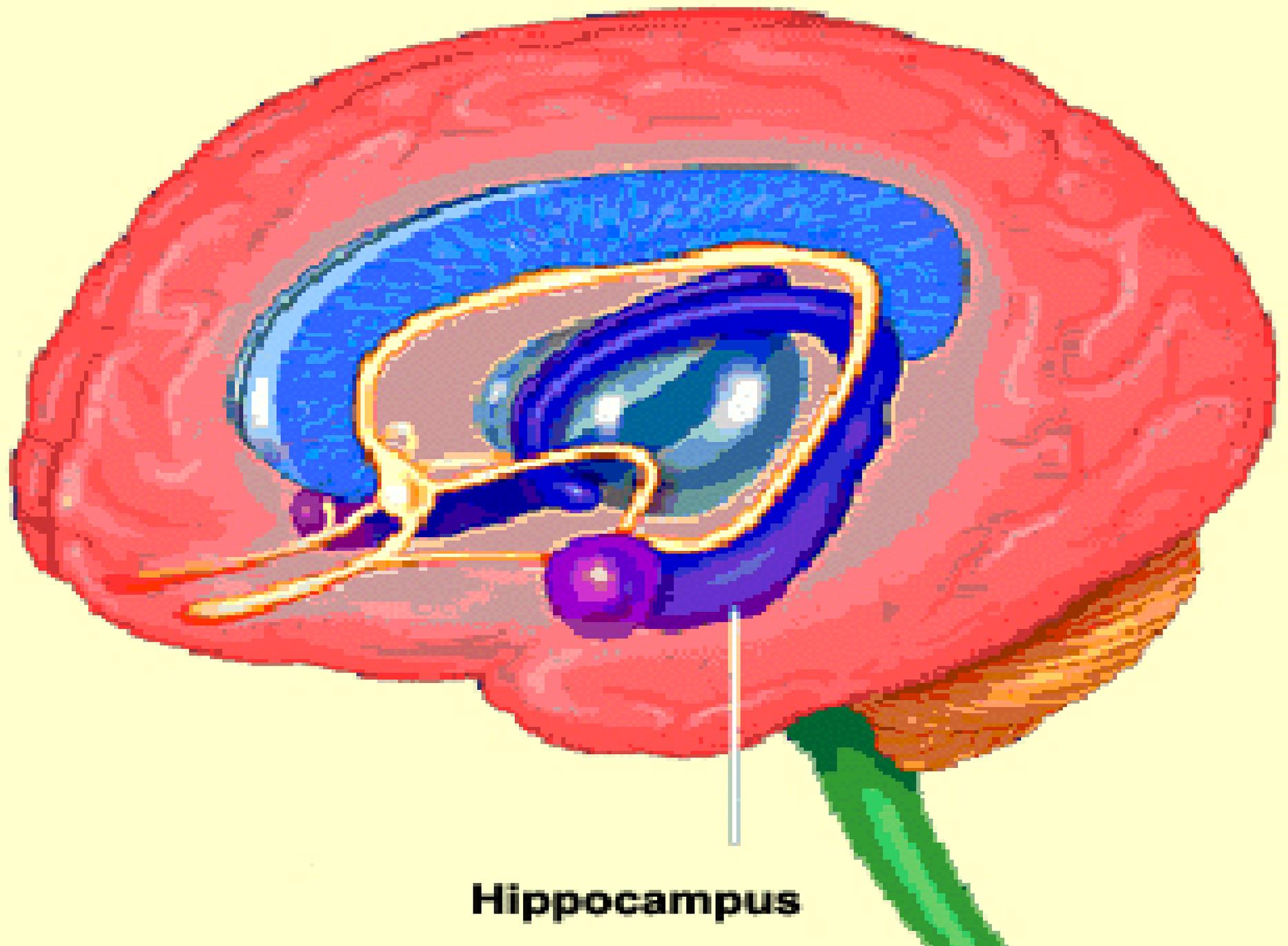
- I eat mainly grass.
 - I drink up to 56 gallons of water in 24 hours.
 - I can go about 30 mph.
 - I can stay under water for up to 5 minutes.
 - I like to show whose boss by yawning.
 - I live in rivers and swamps.
- 



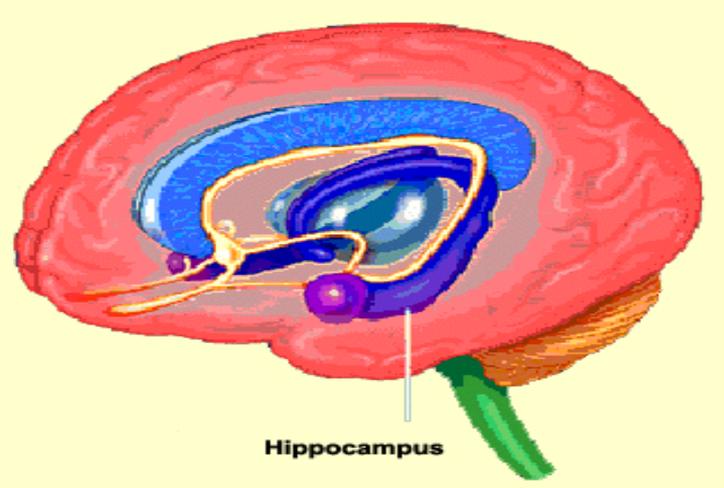


Who Am I?

- **I help consolidate new memories.**
- **You can't leave emotions out of it because of me.**
- **I am the original GPS.**



Hippocampus



Hippocampus:

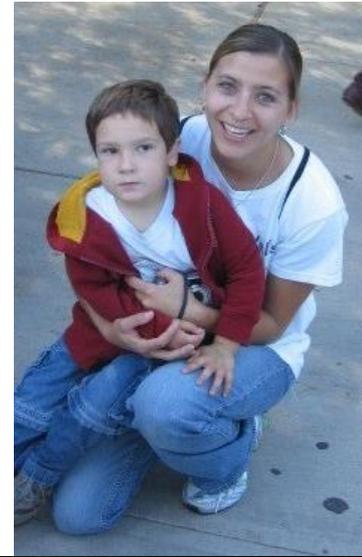
- **Stores and processes memories**
- **Helps find memories**
- **Affects emotions**

The hippocampus helps to encode memories, and then helps to find them when you want to remember something.

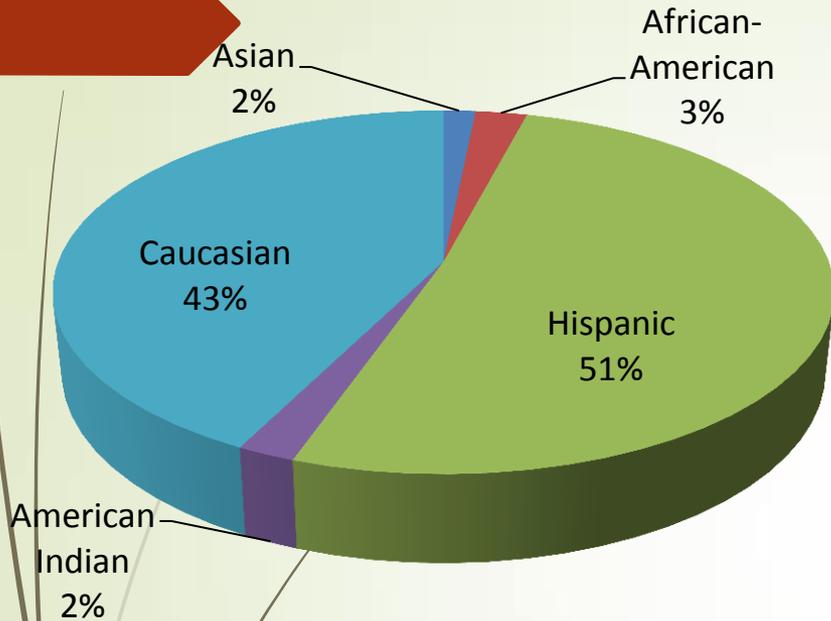
Welcome to Flowing Wells School District!

You will experience...

- Personalized Learning
- A 24/7 School House
- Astounding Customer Service



5679 Students Enrolled



72% of Students on Free/Reduced Lunch



VISION

Setting the Pace for Excellence

MISSION

The Flowing Wells School District consistently strives for educational excellence in preparing students for life after graduation.

STUDENT CENTERED

We will make all decisions in the best interest of students.

INTEGRITY

We will be fair, ethical, and honest.
We will do what we say and say what we do.

QUALITY FOCUSED

If it is worth doing, it is worth doing well.
Everything we do, we will strive to do it well.

BALANCED

We will encourage students, families, and employees to strive for balance in their lives.

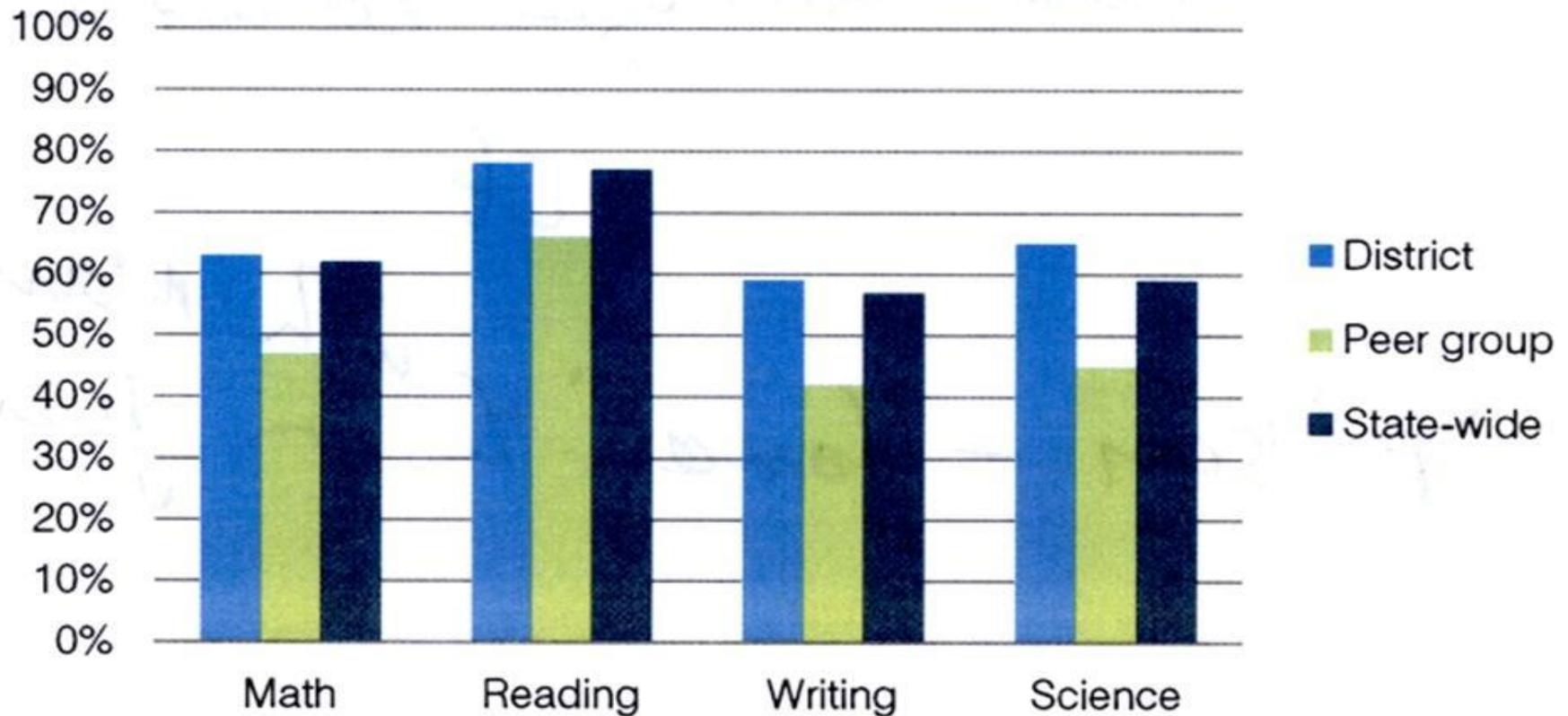


24/7 School House Vision

- Community Access
- Extending Days/Year
- Innovative Incubators

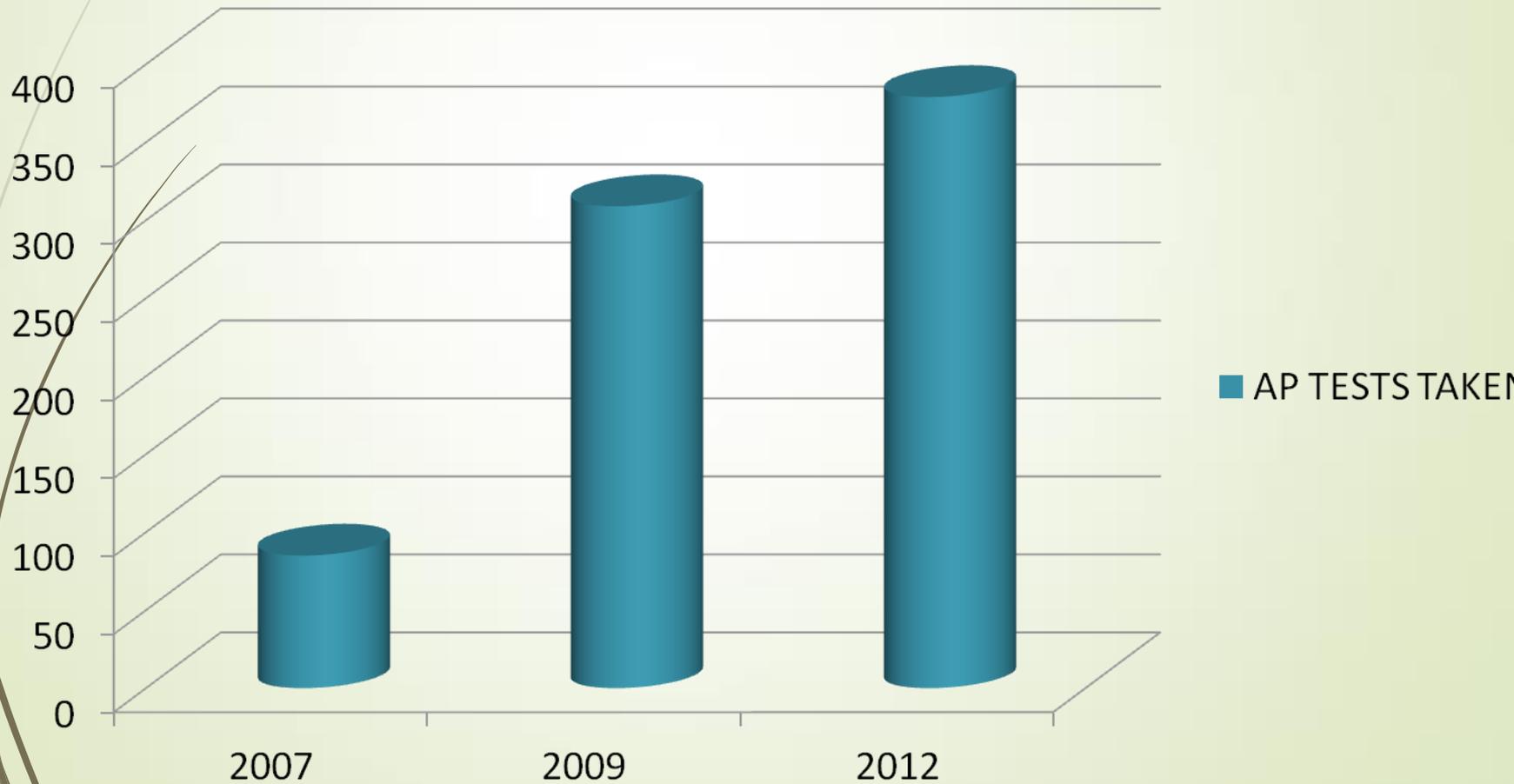
Student Achievement

Percentage of students who met state standards (AIMS)



Student Achievement

AP TESTS TAKEN





District Measures

Measure	District	Peer Average	State Average
Attendance Rate	95%	93%	94%
Graduation Rate (2011)	89%	76%	78%

Partners

- Philanthropic
- National Corporation
- Local Corporation
- Faith Based



It is 6:15 AM and students are making good use of the new fitness center.
November 2010



SWAT Team

Facebook Challenge

ScanCode

WHEELS OF JOY

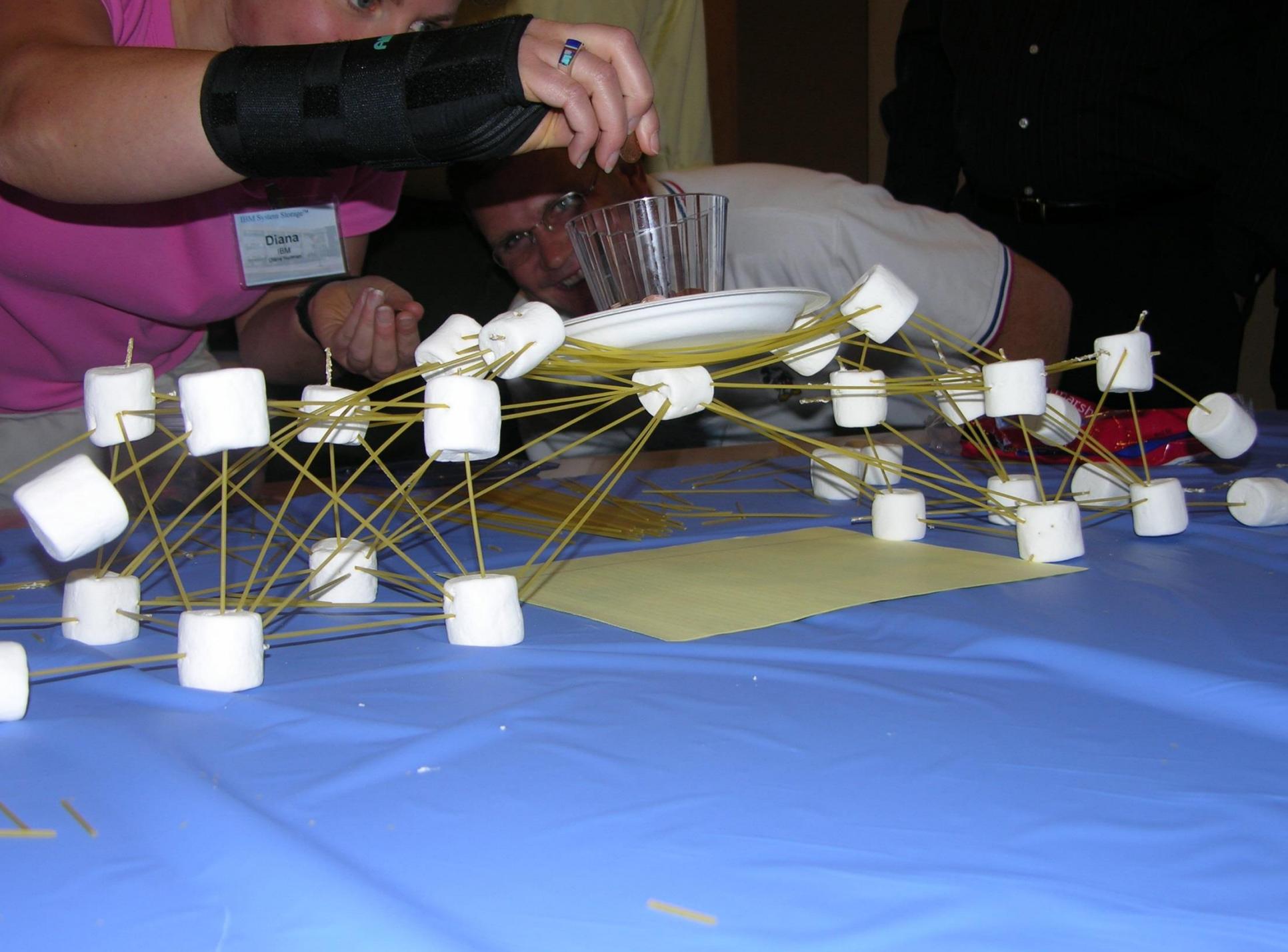
IDENTITY WORKSHEET
100
PROGRESS
- 2008

Fitness Room

ORPIONS MAKE A DIFFERENCE THROUGH

- P**ositive Attitude
- E**ncouraging the Team
- A**cting Responsibly
- K**indness & Respect





FLOWING WELLS

HIGH  **SCHOOL**

**IBM TUCSON
CORPORATE PARTNER OF THE YEAR**

Caballeros





Peaceful

Laguna

PRIDE

Integrity

Dedication







Expanding and Sustaining Partnerships

- Know your census data
 - Know your community
 - Make the connection
 - Walk the pavement
- 

http://www.zip-codes.com/zip-code/85705/zip-code-85705-2010-census.asp

2010 Census Population for ZIP Code 85705

[Overview](#)[2010 Census](#)[2000 Census](#)[2000/2010 Census Comparison](#)[Tax Stats](#)

Profile of General Population and Housing Characteristics: 2010

ZIP Code 85705 Data

Zip Code:	85705
City:	Tucson
State:	AZ [Arizona]
Counties:	PIMA, AZ
City Alias(es):	Tucson
Area Code:	520
Time Zone:	Mountain (GMT -07:00)
Observes Day Light Savings:	No
Classification:	[Non-Unique]

2010 Census data for ZIP Code 85705

POPULATION BY SEX AND AGE		
Total 2010 Census Population for ZIP Code 85705	57,521	100.0%
Under 5 years	4,113	7.2%
5 to 9 years	3,688	6.4%
10 to 14 years	3,416	5.9%
15 to 19 years	4,241	7.4%
20 to 24 years	6,402	11.1%
25 to 29 years	4,657	8.1%
30 to 34 years	3,813	6.6%

<http://www.indexedamerica.com/states/AZ/Pima/Tucson-85705.html>

Local Phone Numbers and Addresses for Churches in Tucson, AZ 85705

* Each listing below of Churches Information for Tucson AZ should be verified with a phone call before you visit the business.

Business Name	Phone	Address	City	State	Zip
Amphitheater Bible Church	520-887-3992	226 W Prince Rd	Tucson	AZ	85705
Apostolic Truth Church	520-622-2619	344 E Elm St	Tucson	AZ	85705
Baha'i Faith	520-884-1884	220 E Kelso St	Tucson	AZ	85705
Baha'i Information Center	520-623-4090	531 N 4th Ave	Tucson	AZ	85705
Calvary Christian Fellowship of T	520-292-9661	3850 N Commerce Dr	Tucson	AZ	85705
Catholic Community Services of Sou	520-624-1562	1109 N 10th Ave	Tucson	AZ	85705
Catholic Community Services of Sou	520-792-1906	268 W Adams St	Tucson	AZ	85705
Catholic Community Services of Sou	520-628-7871	140 W Speedway Blvd	Tucson	AZ	85705
Center for Joyful Living	520-622-4646	516 N 5th Ave	Tucson	AZ	85705

Local Phone Numbers and Addresses for Restaurants in Tucson, AZ 85705

* Each listing below of Restaurants Information for Tucson AZ should be verified with a phone call before you visit the business.

Business Name	Phone	Address	City	State	Zip
5 & Diner	520-690-1957	4520 N Stone Ave	Tucson	AZ	85705
Anjali	520-623-0913	330 E 7th St	Tucson	AZ	85705
Apple Farm Bakery Restaraunt	520-882-8710	695 E Grant Rd	Tucson	AZ	85705
Applebee's Neighborhood Grill & Bar	520-292-2600	565 E Wetmore Rd	Tucson	AZ	85705
Arby's Roast Beef	520-888-8977	4407 N Oracle Rd	Tucson	AZ	85705
Athens Restaurant	520-624-6886	500 N 4th Ave	Tucson	AZ	85705
B-Line The	520-882-7575	621 N 4th Ave	Tucson	AZ	85705
Bison Witches Bar & Deli	520-740-1541	326 N 4th Ave	Tucson	AZ	85705
Buffet The	520-623-6811	538 E 9th St	Tucson	AZ	85705



Making the connection

- Walmart
 - Target
 - Food 4 Less
 - Home Depot
 - Lowes
- 



Walking the Pavement

- Personal contact
 - Meetings at their business/church/restaurants
 - Be persistent but not a pest
- 



Power of Partnerships: Research

Professor James Austin, Harvard Business School



Collaborative Continuum

- **Philanthropic Stage**
- **Exchange of value one way: Check Writing**

- **Transactional Stage**
- **Two-way value exchange: sponsoring events (goes beyond the money)**

- **Integrative Stage**
- **“Fused Organizationally” joint ventures – missions, strategies and activities align (goes beyond a simple transaction)**



Power of Partnerships: Research

Professor James Austin, Harvard Business School

- **Managing the Process: A Portfolio of Collaborations**
- **Organizing Responsibility** - someone must be delegated to manage the portfolio
- **Communicating Effectively:** shared goals, control, competition over 'credit'
- **Building Trust:** timelines, expectations, deliverables, project outcomes
- **Ensuring Accountability :** meeting the needs of both parties



The 7 C's of Collaboration

Professor James Austin, Harvard Business School

1. Clarity of Purpose
2. Connection
3. Congruency
4. Creation of Value
5. Communication
6. Continual Learning
7. Commitment to the Partnership

Celebrate!





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